

**BRITISH DAMAGE MANAGEMENT ASSOCIATION  
CONFERENCE 2022**

**PRICING AND SPONSORSHIP**



**THE ROADMAP TO  
SUSTAINABLE RESILIENCE**

East Midlands Conference Centre, Nottingham  
29th & 30th June 2022

# WHAT IS 'SUSTAINABLE'?

**Environmental sustainability is the responsibility to conserve natural resources and protect global ecosystems to support health and wellbeing, now and in the future. So many decisions that impact the environment are not felt immediately - a key element of environmental sustainability is its forward-looking nature. We must ensure that we are meeting today's needs without compromising the ability of future generations to meet their needs.**

The 2022 BDMA conference's theme focuses on 'The roadmap to sustainable resilience' and sets out to explore what our brave new world needs to look like and the necessary change to secure a bright future.

The property insurance supply chain has faced a series of unparalleled challenges since we were all last together in November 2019. We are well used to dealing with competition, with even greater customer expectations, with surge events, with changes in insurer priorities, but no one could have been truly prepared for what BREXIT and COVID-19 created. In a sector where resilience and response are the ordinary, we have been tested in extraordinary ways.

But there remain big challenges ahead for our industry and if we are to continue to prosper and grow, we need to build even more resilience into our businesses and demonstrate sustainability – not just in ESG (Environmental, Social and Corporate Governance), but in business performance.

The British Damage Management Association is proud to host the 2022 conference at the De Vere East Midlands Conference Centre, just four miles from Nottingham and close to the M1 motorway. The conference centre has excellent transport links nationwide, and offers all amenities on site, from parking and electric vehicle charging to bars and restaurants. We are able to offer accommodation packages at the De Vere Orchard Hotel, situated on site at the conference centre.

As a reflection of our important message of sustainability, our venue is proud to show their green credentials. Sustainability is at the core of a recent refurbishment, from water refill stations reducing the need for single-use plastics to locally-sourced food, helping reduce the carbon footprint.

The De Vere East Midlands Conference Centre offers an excellent range of exhibitor space and rooms, ensuring that all of our trade exhibitors and sponsors can find a space to best showcase their business. Full layout plans of exhibitor stalls will be available closer to the date of the conference.

*Use of the word 'Sustainability' 1800 to 2019*



# EXHIBITOR OPPORTUNITIES

The BDMA pride ourselves on keeping up to date with latest technologies, practices and equipment - and we firmly support our members with their work in the industry. We are looking for exhibitors from across the sector, to showcase the industrys newest and most environmentally focused developments.

## 6m<sup>2</sup>

### Standard Package

£2000 excl. VAT

3m x 2m (6m<sup>2</sup>) stand

Access to power

Free wifi

Table, table cloth & 2 x chairs

Night prior access to set up

2 x representatives – 2-day attendance

2 x representatives – Wednesday night networking buffet

*Gold Sponsors – 50% discount*

*Silver Sponsors – 25% discount*

*Bronze Sponsors – 10% discount*

## 12m<sup>2</sup>

### Double Package

£3500 excl. VAT

Either 6m x 2m or 4m x 3m (12m<sup>2</sup>) stand

Access to power

Free wifi

2 x tables, 2 x table cloth & 4 x chairs

Night prior access to set up

3 x representatives – 2-day attendance

3 x representatives – Wednesday night networking buffet

*Gold Sponsors – 50% discount*

*Silver Sponsors – 25% discount*

*Bronze Sponsors – 10% discount*

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### Optional Extras

#### Accommodation

£107.50 – Bed & Breakfast  
(Single occupancy)

£10 supplement for double occupancy

Tuesday 28th June 2022  
(40 rooms available)

Wednesday 29th June 2022  
(100 rooms available)

Thursday 30th June 2022  
(100 rooms available)

#### Conference Awards Dinner

£50 per person

#### Additional Conference Representatives

£150 per day

Please contact the BDMA office to discuss any other requirements you may have.

# SPONSORSHIP OPPORTUNITIES

The British Damage Management Association (BDMA) is highly respected within the damage management sector and associated industries. We are recognised for advocating the highest standards within the industry, whilst providing a framework for best practice. Becoming a conference sponsor can positively affect your businesses' consumer perception and brand visibility, as well as showcasing community goodwill in our industrial sector.

## HEADLINE SPONSOR

### Conference Headline Sponsor

**£10,000** excl. VAT

Either 6m x 2m or 4m x 3m (12m2) stand spot

Access to power

Free wifi

2 x tables, 2 x table cloth & 4 x chairs

Night prior access to set up

10 x representatives – 2-day attendance

10 x representatives – Wednesday night networking buffet

10 x hotel room nights at DeVere Orchard Hotel (any combination on 28/29/30 June)

10 x conference award dinner tickets

Conference app branding

Conference speaking opportunity

1 x Award sponsorship

## GOLD

### Gold Sponsor

**£7000** excl. VAT

Either 6m x 2m or 4m x 3m (12m2) stand spot

Access to power

Free wifi

2 x tables, 2 x table cloth & 4 x chairs

Night prior access to set up

5 x representatives – 2-day attendance

5 x representatives – Wednesday night networking buffet

5 x hotel room nights at DeVere Orchard Hotel (any combination on 28/29/30 June)

5 x conference award dinner tickets

1 x Award sponsorship



## SILVER

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### Silver Sponsor £5000 excl. VAT

Either 6m x 2m or 4m x 3m (12m<sup>2</sup>) stand spot

Access to power

Free wifi

2 x tables, 2 x table cloth & 4 x chairs

Night prior access to set up

3 x representatives – 2-day attendance

3 x representatives – Wednesday night networking buffet

3 x hotel room nights at DeVere Orchard Hotel (any combination on 28/29/30 June)

3 x conference award dinner tickets

1 x Award sponsorship

## BRONZE

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### Bronze Sponsor £3000 excl. VAT

3m x 2m (6m<sup>2</sup>) stand spot

Access to power

Free wifi

1 x table, 1 x table cloth & 2 x chairs

Night prior access to set up

2 x representatives – 2-day attendance

2 x representatives – Wednesday night networking buffet

2 x hotel room nights at DeVere Orchard Hotel (any combination on 28/29/30 June)

2 x conference award dinner tickets

1 x Award sponsorship



### Additional Sponsorship Opportunities

**Networking buffet sponsor**  
x 3 opportunities - £450 each

**Conference awards drinks reception**  
Exclusive sponsor - £2500

**Conference app**  
Exclusive sponsor - £3000

**Conference awards sponsors**  
x 14 opportunities - £450 each

All prices are exclusive of VAT at 20%

# DELEGATE TICKETS

The BDMA are offering a range of available tickets over the two days of the conference - it promises to be an invaluable two days for everyone associated with the industry. With seminars to trade stands networking buffets to awards ceremonies, every corner of our exhibition space will be bursting with ways to enhance your career, or your businesses position within the industry.

The 2 day package includes access to all areas and presentations, and also includes a networking buffet on the evening of the 29th. 1 Day access tickets are valid for either the 29th or 30th, please make sure to specify when booking.

Ticket	Member	Non-Member
Earlybird* Full Access 2 Days	£230.00	£300.00
Full Access 2 Days	£270.00	£360.00
Earlybird* Full Access 1 Day	£115.00	£150.00
Full Access 1 Day	£135.00	£180.00
Exhibition Only 1 Day	£50.00	£75.00
Awards Dinner	£50.00	£50.00
Hotel Room - 1 Night (28th, 29th, 30th June)	£107.50	£107.50

*\*Earlybird rate ends 31st March 2022*

*All prices shown are exclusive of 20% VAT*



For more information please contact the  
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